



Latin American Investment Forum 2012

The Guildhall, London

Thursday 22<sup>nd</sup> March 2012 – 8.00 am to 5.00 pm

programme

<b>8.00 – 9.00</b>	<b>Registration, Tea and Coffee</b>		
<b>9.00 – 9.05</b>	<b>Opening remarks:</b> Henning Droege, Director of LATIA. Head of Cooperation, Trade and Investment, Embassy of Guatemala		
<b>9.05 – 9.15</b>	<b>Welcoming words:</b> Alderman David Wootton, The Lord Mayor of the City of London		
<b>9.15– 10.15</b>	<b>Discussion Panel: <i>Economic Perspectives on Latin America</i></b> <i>Moderator: Rt Hon The Lord Garel-Jones, Vice President of Canning House</i>  <b>Angus Lapsley</b> , Director Americas, Foreign & Commonwealth Office <b>Colin M Lewis</b> , Professor of Latin American Economic History, London School of Economics <b>Irene Mia</b> , Regional Director for Latin America and the Caribbean, Economist Intelligence Unit <b>Martin Sandbu</b> , Economics Editorial Writer, Financial Times		
<b>10.15 – 11.15</b>	<b>Discussion Panel: <i>Practical Experience in Latin American Markets</i></b> <i>Moderator: Hasan Turunc, Director, Vertica</i>  <b>Jan Klittwer</b> , International Government Relations Department, Anglo American <b>Marcio Fortes</b> , President of the Brazilian Olympic Authority <b>Representative</b> , Balfour Beatty Rail*		
<b>11.15 – 11.30</b>	<b>Networking Break</b>		
<b>11.30 – 12.30</b>	<table border="0" style="width: 100%;"> <tr> <td style="width: 50%; vertical-align: top;"> <p style="text-align: center;"><b>Stream 1: Infrastructure</b></p> <p><i>Moderator: Mr. Robert Volterra, Partner, Volterra Fietta</i></p> <p><b>Juan Manuel Uribe</b>, Minister Counsellor, Embassy of Colombia</p> <p><b>Juan Carlos Paiz</b>, Presidential Appointee for Competitiveness and Investment, Guatemala</p> <p><b>Olmedo Alfaro</b>, Administrator, Panamá Pacífico, Panamá</p> <p><b>Gloria Olivares</b>, Chargé d’Affairs, Embassy of Peru</p> <p><b>Dr. Federico Alberto Cuello Camilo</b>, Ambassador of the Dominican Republic to the United Kingdom</p> </td> <td style="width: 50%; vertical-align: top;"> <p style="text-align: center;"><b>Stream 2: Renewable Energy</b></p> <p><i>Moderator: Dr. Keith Dawson, Technical Director and Co-Founder, Havana Energy</i></p> <p><b>Luiz Octavio Azevedo Costa</b>, General Manager, New Business Development-Downstream, PETROBRAS</p> <p><b>Matías Mori</b>, Executive Vice President, Foreign Investment Committee, Chile</p> <p><b>Clermont Muñoz</b>, Director Investment Department, PROECUADOR.</p> <p><b>Norman García Paz</b>, Ambassador of Honduras to Spain, Ex-Minister of Industry and Commerce, Honduras</p> </td> </tr> </table>	<p style="text-align: center;"><b>Stream 1: Infrastructure</b></p> <p><i>Moderator: Mr. Robert Volterra, Partner, Volterra Fietta</i></p> <p><b>Juan Manuel Uribe</b>, Minister Counsellor, Embassy of Colombia</p> <p><b>Juan Carlos Paiz</b>, Presidential Appointee for Competitiveness and Investment, Guatemala</p> <p><b>Olmedo Alfaro</b>, Administrator, Panamá Pacífico, Panamá</p> <p><b>Gloria Olivares</b>, Chargé d’Affairs, Embassy of Peru</p> <p><b>Dr. Federico Alberto Cuello Camilo</b>, Ambassador of the Dominican Republic to the United Kingdom</p>	<p style="text-align: center;"><b>Stream 2: Renewable Energy</b></p> <p><i>Moderator: Dr. Keith Dawson, Technical Director and Co-Founder, Havana Energy</i></p> <p><b>Luiz Octavio Azevedo Costa</b>, General Manager, New Business Development-Downstream, PETROBRAS</p> <p><b>Matías Mori</b>, Executive Vice President, Foreign Investment Committee, Chile</p> <p><b>Clermont Muñoz</b>, Director Investment Department, PROECUADOR.</p> <p><b>Norman García Paz</b>, Ambassador of Honduras to Spain, Ex-Minister of Industry and Commerce, Honduras</p>
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\*To be Confirmed

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12.30 – 13.00

**Keynote Speaker:** Rt Hon The Lord Howell of Guildford, Minister of State,  
Foreign & Commonwealth Office

13.00 – 14.00

**Business Luncheon**

14.00 – 15.00

**Stream 1: Mining**

*Moderator: Jan Klittwer, International  
Government Relations Department,  
Anglo American*

**Matías Mori**, Executive Vice President, Foreign  
Investment Committee, Chile

**Clermont Muñoz**, Director Investment  
Department, PROECUADOR.

**Erick Anchila**, Minister of Mining and Energy,  
Guatemala

**Dr. Michael Kuczynski**, Chairman, British-  
Peruvian Trade and Investment Group

**Stream 2: Agribusiness**

*Moderator: Juan Carlos León, Director,  
Barfoots of Botley UK*

**Pablo Ugarte**, Head of Investment  
Promotion to France and the UK,  
ProChile – Chile

**Juan Guillermo Pérez**, Director,  
PROEXPORT, Colombia

**Francisco Javier Delgado Mendoza**,  
Director FOCIR, México

**Dr. Federico Alberto Cuello Camilo**,  
Ambassador of the Dominican Republic  
to the United Kingdom

**Norman García Paz**, Ambassador of  
Honduras to Spain, Ex-Minister of  
Industry and Commerce, Honduras

14.00 – 16.00

**Business-to-Business (B2B)**

10 - 15 tables for b2b / continuous opportunity to book b2b with prospective contacts

16.30 – 16.35

**Closing Remarks:** Cristián López, Co - Director LATIA. Director ProChile - London,  
Trade & Investment Department, Embassy of Chile

16.00 – 17.00

**Closing Latin American Drinks**

*Countries exhibition continuous throughout the day*

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